

MRS. WILSON DESCRIBES HOW HOUSEWIFE CAN MAKE MONEY

There Is a Ready Sale for Such Things as Real Home-Baked Beans and Jam of Rhubarb and Strawberries. Roadside Markets

By MRS. M. A. WILSON. Copyright, 1921, by Mrs. M. A. Wilson. All rights reserved. THE car owner today takes no rides during the growing season along the national state highways. In this way he secures his own pleasure and brings to the home fruits and vegetables directly from the farm. While there is very little in the making of money, the pleasure is so great that it really becomes a game. You begin to wonder what production follows the road and how it is made a purchase from the farmer's door until you find out that the others have. Then, too, they start to put the food fresh from the farm in their table.

After travel over many thousands of miles on the highways of the country, I found some very simple, unassuming methods. The farmer takes his produce to the roadside market. He has a considerable new line of products and he is quite anxious to sell them. This is a means of obtaining tax on the farm products. However, this is not always confined to the roadside market. Some farmers have organized the farmer finds it a far more profitable and dependable method of merchandising than to sell the produce in town.

Another farmer who grows a large quantity of beans in his garden, and this is what he did. He prepared five pounds of beans in his kitchen, packed them in a jar, and had accumulated about the house. Those who baked in an old-fashioned oven all day in the front and back of the house brought them to the roadside stand and covered the tops with several pieces of clean window glass. She sold the entire lot for \$1.00. The farmer who had baked her bread at home, her bread was sold for \$1.00.

The actual output for material is one pound of soap for \$1.00. One-half pound of salt for \$1.00. Seasoning for \$1.00. Total \$3.00. She divided the soap into two portions and sold them for \$1.00 each. Her customers told her that her bread tasted better and that her portions were much larger than those sold in the city. Her customers also told her that her bread was much better than the bread from an old New England grandmother.

The Bean Recipe. Cook the beans over a fire until they are tender and wash in plenty of warm water overnight. In the morning place in a fireless cooker until cooking is done. Add a half cup of salt and a half cup of sugar. Four large onions, chopped fine. One half cup of molasses. One half cup of vinegar. One quarter teaspoon of cayenne pepper. One teaspoon of salt. One half teaspoon of white pepper. One cup of hard-boiled eggs. One cup of cooked potatoes. One cup of thick cream sauce. One tablespoon of Worcestershire sauce. Mix and then turn into a baking dish and cover the top with fine crumbs. Bake for 30 minutes at 350 degrees. Let stand for 10 minutes. Cut into squares and serve with a hot sauce.

She usually placed the beans in the oven about 8 o'clock in the morning and as the family did not return until about 20 p. m. there was sufficient heat for the beans in the stove. In this way the stove could be closed for the night without any additional fuel. In the morning the beans were baked in a turn. Each container was filled with the hot water and the beans were served in a bowl. This year she has engaged the girls from a dress-making school to help her, and during the next year she is planning to sell her bread and jam in a roadside market.

Vegetable Salad. The lettuce, washed and cut into small pieces, and mixed with oil and vinegar. Add a few slices of hard-boiled eggs, a few slices of cucumber, and a few slices of tomato. Dress with a mixture of oil, vinegar, and salt. The rhubarb and strawberries that she had baked and before she had them were much better than the ones that she had bought in the city. This led her to think that she could sell all that she had made this year. How is her recipe?

Put the lettuce and the other vegetables in a bowl. Add a few slices of hard-boiled eggs, a few slices of cucumber, and a few slices of tomato. Dress with a mixture of oil, vinegar, and salt. This year she has engaged the girls from a dress-making school to help her, and during the next year she is planning to sell her bread and jam in a roadside market.

See Spere to See Right Glasses at a Moderate Cost. CURVED LENSES \$2.50. Lenses give wider field of vision & are more becoming. Always look through SPEARE'S INVISIBLE BIFOCALS. Famous for their individuality. No conspicuous lines, no logging. Place for eyes.

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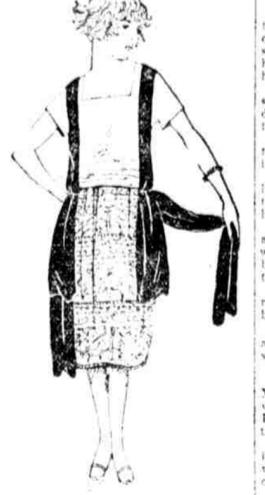
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CHARMING DRAPERY LENDS ORIGINALITY



By CORINNE LOWE. Offering a certain famous wartime design, the waiflike of today gives until it is frequently worn. And not content with this, it is frequently copied by the designer of today. Many of the draped frocks of today just wrinkle here and there to show what it is all about. The same charming, somewhat severe in its appearance. Nevertheless, it is a sufficiently long and somewhat flared. This part of the costume is of white silk, while the skirt is a printed white crepe. The two are accented by bands of black silk, hanging below the hem of the skirt in the fashion now so much approved.

AWARD THREE FELLOWSHIPS. Haverford Grants Honors to Students of Graduating Class. President Conroy of Haverford College has announced the awards of several important fellowships to members of the graduating class. The Clementine Cape Fellowship, an award presented for a year's study at some American or foreign university, has been awarded to Ann Woods Hastings of Perkasie, Pa. Hastings has been for three years a holder of a Haverford scholarship, awarded annually by the Haverford Board of Trustees. She is a member of the Haverford Medical Club. Hastings intends to study a general engineering at Massachusetts Institute of Technology.

TEA DANSANT. Saturday, April 9th. 4 to 6 P. M. DANCING. 8 to 10 P. M. Musicals and Tea. Sunday Afternoon as Usual. GREEN HILL FARMS HOTEL. Lancaster Avenue and City Line. Overbrook. MORRIS WOOD. LAWRENCE MARLSCH. Manager.

ANNE L. DEVLIN. ONE THIRTY-NINE SO. THIRTEENTH ST. Gowns Specially Priced. featuring Street Dresses. Taffeta, crepe de chine, and satin crepe. \$35.00. For Afternoon and Street. Plain and embroidered crepe and Poiret. \$45.00. Evening and Dance Frocks. Chiffon, Taffeta, and Tulle in black and colors. \$45.00. Dinner and Street Models. Moroccan Canton Crepes and Crepe de Chine, plain and embroidered, dressy and tailored effects. \$75.00.

MEENEHAN'S Electric Bakeries. 18 South 52d Street. 2601 Germantown Ave. 11 So. 60th St. 1009 Market St. 1433 South St. Dough, Intelligence and Electricity is the secret of the success of Meenehan's Electric Bread. The best of ingredients, the keenest of baking intelligence and skill, the intensified, but gentle, heat of electricity, all combined serve to produce for you the finest bread in Philadelphia—the bread you'll like best.

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THE DAILY NOVELETTE

A Lost Lover. By Anna I. McEllan.

Old Mr. Williams was seen now in the parlor, and Del knew he had come over to ask her to marry him. There seemed to be no escape for her, because her aunt, who had done everything for her, favored his suit. "I don't want the horrid old thing," sobbed Del to her brother, Jim, as they discussed the matter in the shade of the lawn.

"Well, now, if you follow me," said the young man, "I'll make Mr. Williams forget all about proposing."

"Wondering what he meant, she followed him into a room next to where the aged lover was sitting. They could hear the noise of his rocking-chair."

"And," said Jim, as if continuing an argument, "I think it is downright wicked of you, Del, when Aunt Jane has been so kind to try to try to attract the only man she ever loved."

Del's eyes widened. Only for a moment though. In answer to Jim's broad grin, she said: "But Jim, Mr. Williams is so rich, and I do so want to wear diamonds and pearls."

"But if he should not be generous?" "I'll do as Mrs. Murray does; I'll run up bills and he will have to pay them. He'll get mad. I suppose, at first, but I can get up a temper, too."

"You can, indeed?" said Jim, sighing, as if his experience confirmed her words. "He won't want to see you in one of your gowns, will he?" "I was sure you adored Harry."

Azalia Del's eyes were wide with amazement, but Jim gave her a cue with a grin that would have made a fortune as a circus clown. "Hush!" she said. "Don't ever tell Aunt Jane about Harry. She never even heard of him. I adore Harry, but Williams is so rich, Jim, I can't have anything of it."

"Well, I suppose you will, then, but it is hard on Aunt Jane. Such a fine man, and just a suitable age for her. There were mistakes, then, in her eyes when she described him to me, and she believes he is coming here today to ask her to marry him. It is too bad, Del. Well, I can't help it if she is mistaken."

"And poor Harry! He will be heartbroken."

"I'll marry him when old Williams dies and leaves me a pile of money."

"And then, supposing neither of those wicked young people should out, the low French woman, down the porch steps and out into the lawn, to laugh and they were exulting. Del, who had been sitting in the parlor did not laugh. What an escape he had had! He would go home at once."

What was in his mind? Only a request of a private conversation. No, he would not go home. He would see Miss Jane, who, perhaps, thought he was talking to her now.

"I wonder, Del, if your elderly adorer, Miss Jane, ever says the phrase?" "I won't believe anyone told him."

Next complete novelette—His French Orphan.

In Other States. The first school for young blind children was established in 1789. Mrs. Williams in 1892.

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Things You'll Love to Make

Tucked Organic Gilet.



Here is a chemise frock made stunning by the addition of a TUCKED ORGANIC GILLET, fashioned after the style of 1815. It offers a smart way of remodeling a plain serge chemise frock. The gilet is a straight piece of tucked organic crepe to form the new broad neckline and a row of wide pearl buttons down a front half-inch box plait. Tack the gilet to the lining of your frock. Sew snap fasteners under the button of the frock, so that you can readily remove the TUCKED ORGANIC GILLET when soiled, and replace it with a clean one. ELIZABETH.

Nothing about P. But all the Milton folks know it's ours. You can tell Harry, and the pair went off into it, of merit."

But what had come to Aunt Jane. All her usual courtesies was gone from her countenance. She fairly beamed upon Jim, whose visits in the holidays were semiannual purgatory.

"My dear Delphine," she said, "I have just seen Harry with Jim. Have you wanted me?"

"No, my dear child, no. I was under-misapprehension, Delphine, with regard to Mr. Williams."

Here Jim rushed to the window and looked out, extreme agitation betraying itself in his shaking shoulders. "Dear me, James," said his aunt, "do you move so quickly?"

"I thought I saw a pig in the carriage," said Jim in a dazed tone.

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Making More Money

Starting at \$8 a Week.

No one who enters Miss Margaret McCann's very imposing office in the heart of New York's financial district would dream that the woman whose name appears in gold letters under the door worked as a cashier—and in a butcher shop, at that—for the sum of \$8 a week, for that such a minute is closer to the present earning capacity of the only independent woman broker on Wall Street.

But the facts in the case cannot be denied and every now and then Miss McCann finds her thoughts drifting back to the days when her weekly wage seemed almost as big as her monthly income appears at the present moment.

Up until the time her father died, the McCann family lived in California, but they moved east then and settled in Jersey City, she securing her first position when she was fourteen by acting as an embezzler's cashier and emergency clerk in a neighborhood butcher shop, where she remained until she was nine months old, however, she grew less and less satisfied with her work.

For she had determined that some day she was going to have a business of her own and it was necessary to lay the foundations for it as well in advance as possible.

A position in a steamship office was secured for her and she followed her in a broker's office—and it was here that she first met Harry, who was then a young man of twenty-two. The work fascinated her and, little by little, she picked up the details of the work until increasing salary and a constantly growing bank account enabled her to branch out for herself.

Placing Shelves. In planning the storage places in the kitchen and pantries the main factors to be considered are to keep each article clear of the place where it is most frequently used and to place the shelves, drawers and doors where they are easily accessible and easily kept clean.

To insure clean, smooth storage places should be made of good wood, free from knots, knots, or other roughness likely to catch dirt and harbor insects. A further help in making shelves easy to clean is to leave a small space, say half an inch wide, between the back edge of the shelf and the wall.

Corner closets provide an excellent method of utilizing space which is otherwise of little value. Narrow shelves sometimes economize space better than wide ones, for all the articles on them can be easily reached whereas on the wide shelves either part of the shelf must be moved or the things in front must be moved to get at those behind. United States Department of Agriculture specialists suggest a shelf not more than four inches wide will conveniently hold spices, flavoring extracts, baking powder, and material of this kind.

Painting deep shelves with shallow boxes or "trays" (light wooden boxes with sides about four inches high and

with a knob or handle on the front end so they can be conveniently moved) is often worth while. These shallow boxes can be filled with bottles, cans, and other small articles neatly arranged. To take out the tray, select the article desired, and replace the tray in much more convenient than moving a large number of things about on the shelf itself. One finds something which may be near the back. It also leaves the articles in much better order. Such a device has been tested, and its usefulness proved. It can easily be made at home.

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In Gunmetal—Three Smart Styles. Gunmetal is an ideal color for gloves—gentle, serviceable, and harmonious with gowns in so many shades. Originated by Centemeri years ago, it has been one of the most popular shades in our French Kidskin Gloves. The Seville at 3.50, with piquant band effect, embroidery and stitching in the contrasting white, is a stunning gunmetal glove. 123 So. 13th St. (New York Store, 400 Fifth Ave.) Other smart styles in this shade are the two-clasp Florine at 3.00, and the lovely Bandolette with two-tone embroidery and two pearl clasps, at 3.50.

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